



# The Orange Alliance

Annual Report 2018 - 2019



#### **Board of Directors**



### **Kyle Flynn**

Vice Chairman & Chief Software Engineer

#### **Nathan Satterfield**

Secretary & Social Media/Marketing Director

#### **Alex Fera**

Chairman & Executive Director

#### **Soren Zaiser**

Board Member & Developer

## **Greg Needel**

**Board Member & Advisor** 



## Financials Incomes - Year End June 30, 2019

- Google Grant \$6,000 for Google Cloud Only
- REV Robotics Sponsorship \$500
- **Donations** \$870.32
  - GoFundMe Campaign \$467
  - PayPal \$258.07
  - Facebook \$85
  - Check/Cash \$60.25
- Top Donor
  - Wendy Ljungren \$200
- TOTAL \$1,370.32



(\$7,370.32)

Including Google Grant, which can only be used to cover Google Cloud, our Web Hosting

## Financials Debts - Year End June 30, 2019

- Google Cloud \$1,237.40 Covered by Google Grant
- **501c3 Application** \$275
- Domains \$224
- **Twillo** \$145.05
- **Apparel** \$117.80
- Adobe Software \$102.35
- **Advertising** \$64.85
- Financial Software \$55
- Old Hosting \$50
- Worlds Ribbons \$30
- Office Supplies \$9.13



**TOTAL - \$1073.18** (\$2,310.58 including Server covered by Google Grant)

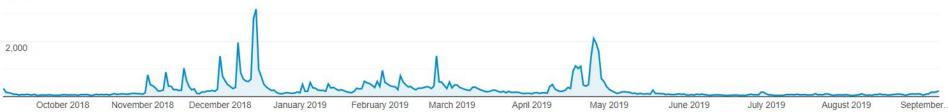
### Visits for 2018 - 2019 Season

- 46,216 Visits
- 140,525 Sessions
- 853,714 Pageviews
- 13.6 % of Visitors Outside US
  - Israel
  - Romania
  - Mexico
  - Russia
  - Canada
- Android 1,000 + Installs
- iOS Unknown

- 61.05 % Growth
- Referred by
  - FTCStats
    - o FiM
    - Facebook
  - Reddit
  - Twitter
- TOA Text
  - 286 Users
  - 22,244 Texts Sent

Users

4,000



## **Goals this Coming Season**

- League System
- Enhance MyTOA
  - Media
  - Team/Event Management
  - Stream Integration
  - Reports for FIRST, Regions and Events
- Stats Page Enhancements
- Inputting data from past seasons
- Match video clipping from event streams
- Be simple to use for event directors







# The Orange Alliance

Join us for the Board Meeting at: https://discord.gg/5fH66UV